Monday, November 14, 2005, 08:30 am

Dear [Name]:

Congratulations! Your firm has been certified as a Participant in the U.S. Small Business Administration's (SBA) 8(a) Business Development Program. Your nine (9) year program term begins on the date of this letter.

Additionally, your firm has been certified as a Small Disadvantaged Business (SDB) in the Federal Government’s SDB program. Your term of participation in the SDB program is concurrent with your 8(a) Business Development Certification.

During participation in the 8(a) Business Development Program, you will receive business development assistance from an assigned Business Development Specialist in the Washington, D.C. Metropolitan Area District Office located at The American Bar Association Building, 740 15th Street, NW, Washington, D.C. 20005. The phone number is 202/272−0360. The District Office will also be able to provide you with information on the SDB program and its benefits.

Your firm will become eligible to receive 8(a) Business Development contracts after you submit a business plan using SBA Form 1010C and receive SBA’s approval of the plan. We are sending a copy of this certification letter to the SBA Washington, D.C. Metropolitan Area District Office District Office. That office will send you the business plan form.

SBA requires that the President or Chief Executive Officer sign a Participation Agreement to show that he or she understands the conditions of 8(a) program participation. Please read the Agreement carefully, sign and date one copy and return it to the SBA Washington, D.C. Metropolitan Area District Office at the address shown in the third paragraph above. The second copy is for your records.

Even though your firm’s approved North American Industry Classification System (NAICS) Code is 541512, your firm may be awarded contracts under other NAICS Codes, as long as your firm is qualified to perform the required service or task. In this regard, please note that
contracts awarded under 8(a) Business Development Program authority generally result from the self-marketing efforts of participating firms. While your firm's acceptance into the 8(a) Business Development program is not a guarantee of contract support, SBA will make every effort to provide you with assistance in your marketing efforts.

During your participation in the 8(a) Business Development Program, I encourage you to take advantage of the Mentor–Protégé Program, the Federal Surplus Property Program and the extensive management and technical training available to you. Your local SBA District Office can provide additional information on these programs.

You should consider setting up a merchant account with a credit card company which will give you the ability to accept credit card orders for your goods and services from over 1,000 Federal buying offices.

I welcome you as an 8(a) Business Development Program participant and wish you every possible success.

Sincerely,

Al Stubblefield  
Associate Administrator  
Office of Business Development
Dear [Name],

The Washington District Office of the U.S. Small Business Administration (SBA) has reviewed your 8(a) Annual Update (SBA Form 1450) and supporting documentation for program year November 14, 2011 to November 13, 2012. It is our determination that your firm continues to meet the criteria for 8(a) status.

Most contracts that are awarded under the 8(a) Program are usually a result of the self-marketing efforts of the 8(a) firm. SBA will do its best to assist you in your efforts to obtain contracting opportunities.

You are encouraged to utilize all of the SBA’s business counseling resources available to you including the Service Corps of Retired Executives (SCORE), the Women Business Centers (WBC), and the Small Business Development Centers (SBDCs). Please feel free to contact Alisa D. Reese, Business Opportunity Specialist at (202) 272-0381 to discuss these services or your firm’s developmental requirements.

We wish you continued success in the growth and development of your business.

Sincerely,

Charita Albright
Lead Business Opportunity Specialist
8(a) Business Development Division